



# The Florida Senate

## Local Funding Initiative Request

### Fiscal Year 2024-2025

LFIR # 3034

1. Project Title
2. Senate Sponsor
3. Date of Request

**4. Project/Program Description**

AMI, in partnership with Northwest Florida State College, will establish Industry 4.0 learning pathways for traditional and non-traditional learners that prepare them to meet the workforce challenges of the regional manufacturing community. The project team will develop and deploy a hands-on learning environment tailored to elevate the skills and competencies of the students to meet today's manufacturing needs and prepare them for the needs of tomorrow. The ongoing result will be the establishment of a regional talent pipeline that becomes an accelerator of economic growth. Students will have multiple career pathways –with or without a degree, because advanced manufacturing skills are in high demand. The skill sets being taught are needed by regional manufacturing companies and lead to high paying, fulfilling jobs that that will have significant local and regional economic impact.

5. State Agency to receive requested funds
- State Agency contacted?

**6. Amount of the Nonrecurring Request for Fiscal Year 2024-2025**

Type of Funding	Amount
Operations	5,000,000
Fixed Capital Outlay	0
<b>Total State Funds Requested</b>	<b>5,000,000</b>

**7. Total Project Cost for Fiscal Year 2024-2025 (including matching funds available for this project)**

Type of Funding	Amount	Percentage
Total State Funds Requested (from question #6)	5,000,000	100%
<b>Matching Funds</b>		
Federal	0	0%
State (excluding the amount of this request)	0	0%
Local	0	0%
Other	0	0%
<b>Total Project Costs for Fiscal Year 2024-2025</b>	<b>5,000,000</b>	<b>100%</b>

8. Has this project previously received state funding?

Fiscal Year (YYYY-YY)	Amount		Specific Appropriation #	Vetoed
	Recurring	Nonrecurring		

9. Is future funding likely to be requested?
- a. If yes, indicate nonrecurring amount per year.

b. Describe the source of funding that can be used in lieu of state funding.

Based on funding.

10. Has the entity requesting this project received any federal assistance related to the COVID-19 pandemic?



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If yes, indicate the amount of funds received and what the funds were used for.

## Complete questions 11 and 12 for Fixed Capital Outlay Projects

### 11. Status of Construction

a. What is the current phase of the project?

- Planning    
  Design    
  Construction    
  N/A

b. Is the project "shovel ready" (i.e permitted)?

c. What is the estimated start date of construction?

d. What is the estimated completion date of construction?

12. List the owners of the facility to receive, directly or indirectly, any fixed capital outlay funding. Include the relationship between the owners of the facility and the entity.

### 13. Details on how the requested state funds will be expended

Spending Category	Description	Amount
<b>Administrative Costs:</b>		
Executive Director/Project Head Salary and Benefits	Project will be managed and led by the AMI team which has a proven record of delivering results within the Education and Workforce Development arenas.	200,000
Other Salary and Benefits	Project will be managed and led by the AMI team which has a proven record of delivering results within the Education and Workforce Development arenas.	200,000
Expense/Equipment/Travel/Supplies/Other	On site travel as needed to ensure project excellence.	30,000
Consultants/Contracted Services/Study		0
<b>Operational Costs: Other</b>		
Salary and Benefits		0
Expense/Equipment/Travel/Supplies/Other	This effort will involve the procurement of manufacturing technology to be deployed at Northwest Florida State College. All necessary supporting equipment will be and delivery costs to be included in pricing.	3,770,000
Consultants/Contracted Services/Study	The development and/or acquisition of curriculum is necessary to build a sustainable learning pathway. It is intended that the project team will work with curriculum and content generators to craft a program that meets the expectations of the regional manufacturing community.	800,000
<b>Fixed Capital Construction/Major Renovation:</b>		
Construction/Renovation/Land/Planning Engineering		0
<b>Total State Funds Requested (must equal total from question #6)</b>		<b>5,000,000</b>



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#### 14. Program Performance

**a. What specific purpose or goal will be achieved by the funds requested?**

AMI, in partnership with Northwest Florida State College, will establish Industry 4.0 learning pathways for traditional and non-traditional learners that prepare them to meet the workforce challenges of the regional manufacturing community. The project team will develop and deploy a hands-on learning environment tailored to elevate the skills and competencies of the students to meet today's manufacturing needs and prepare them for the needs of tomorrow. In addition, the funding is intended to support the development and execution of micro-learning and boot camp initiatives designed for the non-traditional student population, including students within the K to 12 cohort.

**b. What activities and services will be provided to meet the intended purpose of these funds?**

Funds will be used for initial technology, software, and equipment purchases for the learning environment as well as the identification/creation of corresponding curricula. Other activities include partner recruitment, regional engagement, regional market study and assessment of regional manufacturing industry needs for skilled workforce. Student outreach and recruitment/retention will be initiated in addition to instructor recruitment and training.

**c. What direct services will be provided to citizens by the appropriation project?**

It is intended that this funding pool will be used to support and partially underwrite camps and learning sessions for high school students and other populations. The learning sessions may be tied to industry recognized credentials that would immediately allow the learner to represent themselves as proficient within the defined subject area.

**d. Who is the target population served by this project? How many individuals are expected to be served?**

The target audience will come from both traditional and non-traditional student populations including underserved communities and incumbent worker up-skilling. This adaptable program will promote micro-learning, credentialing, and conventional learning modules that can be delivered in both on-site and hybrid learning modalities.

**e. What is the expected benefit or outcome of this project? What is the methodology by which this outcome will be measured?**

Manufacturing wages and benefits are, on average, 21% higher than those in non-manufacturing jobs - with many not requiring a 4-year degree. Over 380,000 Floridians are employed in manufacturing with an average wage of \$61,735 – significantly above the state average. Providing advanced manufacturing skills to a previously unavailable workforce provides higher paying job opportunities to individuals in advanced manufacturing.

**f. What are the suggested penalties that the contracting agency may consider in addition to its standard penalties for failing to meet deliverables or performance measures provided for the contract?**

Penalties for failing to meet performance expectations shall include delay in invoice processing.

#### 15. Requester Contact Information

**a. First Name**  **Last Name**

**b. Organization**

**c. E-mail Address**

**d. Phone Number**  **Ext.**

#### 16. Recipient Contact Information

**a. Organization**

**b. Municipality and County**

**c. Organization Type**



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- For Profit Entity
- Non Profit 501(c)(3)
- Non Profit 501(c)(4)
- Local Entity
- University or College
- Other (please specify)

**d. First Name**  **Last Name**

**e. E-mail Address**

**f. Phone Number**

#### 17. Lobbyist Contact Information

**a. Name**

**b. Firm Name**

**c. E-mail Address**

**d. Phone Number**